
FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 $\,$

For the Quarter Ended: December 31, 1995 Commission File number: 0-11412

AMTECH SYSTEMS, INC.

(Exact name of Registrant as specified in its charter)

Arizona - ------(State or other jurisdiction of incorporation or organization) 86-0411215 (I.R.S. Employer Identification No.)

(602) 967-5146
(Registrant's telephone number,
 including area code)

N/A

Former name, former address and former fiscal year, if changed since last report

Indicate by check mark whether the Registrant (i) has filed all reports required by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (ii) has been subject to such filing requirements for the past 90 days.

Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the close of the period covered by this report.

2,054,834 Shares

PART I. FINANCIAL INFORMATION

AMTECH SYSTEMS, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS - ASSETS

December 31, 1995

September 30, 1995

CURRENT ASSETS:	(Unaudited)	
Cash and cash equivalents Short-term investments Accounts receivable - net Inventories Deferred income taxes Prepaid expenses	\$ 563,529 3,772,996 1,715,281 566,815 180,000 42,815	\$ 833,820 3,671,569 2,286,743 524,071 165,000 45,392
Total current assets	6,841,436	7,526,595
PROPERTY AND EQUIPMENT, AT COST:		
Leasehold improvements Machinery and equipment Furniture and fixtures	161,723 384,491 582,962	162,404 333,971 652,607
Less: accumulated depreciation and	1,129,176	1,148,982
amortization	(494,671)	(499,184)
Property and equipment - net	634,505	649,798
PURCHASE PRICE IN EXCESS OF NET ASSETS ACQUIRED		85,315
OTHER ASSETS	362,585	103,811
	\$ 7,838,526	\$ 8,365,519 =========

See accompanying Notes to Condensed Financial Statements.

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AMTECH SYSTEMS, INC. AND SUBSIDIARIES

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CONSOLIDATED BALANCE SHEETS LIABILITIES AND STOCKHOLDERS' INVESTMENT

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	December 31, 1995		September 30, 1995	
CURRENT LIABILITIES:		(Unaudited)		
Accounts payable Accrued liabilities:	\$	646,687	Ş	528,322
Compensation and related taxes		285,892		373 , 383
Warranty and installation expenses		145,376		116,347
Other accrued liabilities		153,068		120,239
Income taxes payable		140,000		225,000
Total current liabilities		1,371,023		1,363,291

STOCKHOLDERS' INVESTMENT:

Preferred stock, no specified terms; 100,000,000 shares		
authorized; none issued		
Common stock, \$.01 par value;		
100,000,000 shares authorized;		
2,054,834 shares outstanding at		
December 31, 1995 and 2,152,851		
shares at September 30, 1995	20,549	21,529
Additional paid-in capital	7,064,352	7,872,010
Cumulative foreign currency		
translation adjustment	7,334	29,459
Accumulated deficit	(624,732)	(920,770)
Total stockholders' investment	6,467,503	7,002,228
	\$ 7,838,526	\$ 8,365,519

See accompanying Notes to Condensed Financial Statements.

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AMTECH SYSTEMS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE THREE MONTHS ENDED DECEMBER 31, 1995 AND 1994

	Three Mont	hs Ended	
	December 31,		
	1995 199		
		(Unaudited)	
SEMICONDUCTOR EQUIPMENT:			
Net product sales	\$ 1,670,888	\$ 1,112,338	
Cost of product sales	1,163,302	816,318	
Gross margin	507,586	296,020	
Selling and general	460,972	350,211	
Research and development	42,811	99,639	
Operating profit (loss)	3,803	(153,830)	
GENERAL CORPORATE EXPENSES	69,033	87,755	
INTEREST INCOME - NET	65,815	13,541	
INCOME (LOSS) FROM CONTINUING			
OPERATIONS BEFORE INCOME TAXES	585	(228,044)	
INCOME TAX BENEFIT		(78,000)	
INCOME (LOSS) FROM CONTINUING OPERATIONS	585	(150,044)	
DISCONTINUED TECHNICAL CONTRACT PERSONNEL:			
Net revenues	1,234,621	1,363,886	
Cost of revenue	1,074,283	1,187,866	
Gross margin		176,020	
Selling and general	108,581	123,988	

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21,757	29,032
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\$ 296,038 ========	\$ (121,012)
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2,152,851	993 , 792
	273,696 \$ 296,038 \$.00 \$.14

See accompanying Notes to Condensed Financial Statements.

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AMTECH SYSTEMS, INC. AND SUBSIDIARIES

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CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE THREE MONTHS ENDED DECEMBER 31, 1995 AND 1994

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<TABLE>

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	Three Months Ended December 31,		
	1995	1994	
	(Unaudited)	(Unaudited)	
<s></s>	<c></c>	<c></c>	
OPERATING ACTIVITIES:			
Net income (loss)	\$ 296,038	\$ (121,012)	
Adjustments to reconcile net income			
(loss) to net cash used by operating activities:			
Depreciation and amortization	44,567	20,936	
Inventory write-downs	6,000	5,707	
Less gain on disposal of assets	(273,696)	(426)	
Deferred tax provision (benefit)	(25,000)		
Changes in operating assets and liabilities:			
Decrease (Increase) in accounts receivable	147,832	(457,477)	
Increase in inventories and prepaid expenses	(54,429)	(328,471)	
Decrease (Increase) in other assets	(32,997)	168,059	
Increase in accounts payable	151,748	588,158	
Decrease in income taxes payable	(85,000)	(55,000)	
Increase in accrued liabilities	53,364	33,922	
Net cash provided (used)	228 427	(145 (04)	
by operating activities	228,427	(145,604)	
INVESTING ACTIVITIES:			
Maturities (purchases) of short-term			
investments - net	(101,427)	99,908	
Investment in unconsolidated subsidiary	(250,000)		
Proceeds from asset sale		10,000	
Purchase of property and equipment	(37,742)	(44,164)	
Cash distributed in disposal of Echelon	(96,401)		
Net cash provided (used) by			
investing activities	(485,570)	65,744	
FINANCING ACTIVITIES:			
Net proceeds from secondary public offering		3,623,382	
Net cash provided by financing activities		3,623,382	
net cash provided by inducing detivities			
EFFECT OF EXCHANGE RATE CHANGES	(13,148)		

INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(270,291)	3,543,522
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	833,820	736,984
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 563,529	\$ 4,280,506

 | |See accompanying Notes to Condensed Financial Statements.

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AMTECH SYSTEMS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE THREE MONTHS ENDED DECEMBER 31, 1995 AND 1994

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SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:

	1995		1994	
Cash paid during the period for:				
Income taxes	Ş	140,000	Ş	
SUPPLEMENTAL INFORMATION OF NONCASH INVESTING AND FINANCING ACTIVITIES:				
Value received in the form of the				

/alue received in the form of the			
Company's stock in exchange for			
the net assets of Echelon Service Co.	\$ 808,638	Ş	

See accompanying Notes to Condensed Financial Statements.

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AMTECH SYSTEMS, INC.

NOTES TO CONDENSED FINANCIAL STATEMENTS

December 31, 1995

(1) BASIS OF PRESENTATION

Effective December 31, 1995, the Company exchanged all of its ownership in the technical contract personnel business represented by the stock of Echelon Service Company for 98,017 shares of the Company's outstanding Common Stock previously owned by Eugene R. Hartman, an officer and director of the Company. The transaction was preceded by a dividend from Echelon to the Company in order to equalize the values. The transaction was structured to be a tax-free reorganization and, as such, no provision was made for income taxes. As a result of the transaction, the Company recognized a gain of \$274,000.

The accompanying consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, Tempress Systems, Inc. and Echelon Service Company, the Baltimore based operation of the technical personnel segment, through the date of disposition. All significant intercompany accounts and transactions have been eliminated in consolidation.

(2) INTERIM REPORTING

The accompanying consolidated financial statements are unaudited; however, these financial statements contain all adjustments which are, in the opinion of management, necessary to a fair presentation of the financial position of the Company as of December 31, 1995 and September 30, 1995 and the results of its operations for the three months ended December 31, 1995 and 1994, and its cash flows for the three months ended December 31, 1995 and 1994.

The accounting policies followed by the Company are set forth in Note 2 to the consolidated financial statements in the Company's 1995 Annual Report on Form 10-K for the year ended September 30, 1995, which is incorporated herein by reference.

The results of operations for the three months ended December 31, 1995 and 1994, are not necessarily indicative of the results to be expected for the full year.

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NOTES TO CONDENSED FINANCIAL STATEMENTS - continued

(3) INVESTMENT IN UNCONSOLIDATED SUBSIDIARY

During the first quarter of fiscal 1996, the Company entered into a joint venture agreement pursuant to which it would have a 45% ownership interest and a 50% voting interest in Seil Semicon, Inc. in return for a commitment to invest \$500,000 in cash. The first \$250,000 of that commitment was met in November 1995 and the remainder will be invested during the second quarter of fiscal 1996. The join venturers plan to operate a silicon test wafer reclaiming business through Seil Semicon, Inc., which is in the start-up phase. The ultimate success of Seil Semicon, Inc. depends on a number of factors, including securing adequate financing, of which there can be no assurance.

(4) RECLASSIFICATIONS

Certain reclassifications have been made to the amounts for fiscal 1995 to conform to the presentation of the fiscal 1996 amounts.

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AMTECH SYSTEMS, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS Financial Condition and Working Capital. During the three months ended December 31, 1995, working capital decreased by \$693,000, primarily as the result of the \$250,000 investment in Seil Semicon, Inc., an unconsolidated subsidiary, and the disposition of Echelon Service Company in exchange for Common Stock of the Company previously owned by Eugene R. Hartman. There is no long or short-term debt and stockholders' investment is 82% of total capitalization.

Liquidity and Capital Resources. During the three months ended December 31, 1995, the Company's cash position, including equivalents, decreased by \$270,000. The decrease in cash and cash equivalents primary reflects the use of cash for the investment in Seil Semicon, Inc. Seil Semicon is a joint venture in which the Company has a 45% ownership interest and a 50% voting interest. Seil Semicon plans to develop and operate a silicon test wafer reclaiming facility. The Company has an obligation to invest an additional \$250,000 in the joint venture. The current ratio was 5:1 as of December 31, 1995, down slightly from a ratio of 5.5:1 as of September 30, 1995, and continues to reflect the Company's strong financial condition.

Management believes the Company's liquidity is sufficient for its current operations and those planned for approximately the next two years. See the management's discussion and analysis included in the Company's 1995 annual report on Form 10-K for further information regarding the Company's long-term plans for future operations.

The semiconductor equipment order backlog was approximately \$4,830,000, as of December 31, 1995, as compared to \$2,360,000 as of December 31, 1994. While orders are ordinarily filled within three to six months of receipt, the current backlog includes approximately \$1,640,000 of orders to one customer that will not be shipped until fiscal 1997. Also, the Company has experienced long lead-times in purchasing components from suppliers of quartz parts, which will result in the Company taking more than six months to deliver equipment that contains certain quartz parts during at least the next few quarters. While it is difficult to estimate how much sales will be affected or how long these delays might last, the short supply of quartz components is certain to depress sales for at least the second quarter of fiscal 1996.

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MANAGEMENT'S DISCUSSION AND ANALYSIS - continued

Results of Operations.

THREE MONTHS ENDED December 31, 1995 vs. 1994

Semiconductor Equipment.

Revenues increased 50%, or \$559,000, from \$1,112,000 in the first quarter of fiscal 1995 to \$1,671,000 in the first quarter of the fiscal 1996 year. The sales of furnace and related parts by Tempress Systems, Inc. ("Tempress"), a wholly-owned subsidiary operating in the Netherlands, resulted in the increased sales for the quarter.

Gross margin increased \$212,000, or by 71%, from \$296,000, or 27% of sales, in the first quarter of fiscal 1995 to \$508,000, or 30% of sales, in the first quarter of fiscal 1996. The increase in gross margin is primarily attributable to sales by the Netherlands operation, which had its first significant shipments in the second quarter of fiscal 1995. Spreading the fixed portion of manufacturing costs over the increased sales volume explains the increase in gross margins a percentage of sales.

The selling and general expenses of the semiconductor equipment segment for the first quarter of fiscal 1996 were \$111,000 higher than in comparable period of last fiscal year. The increased expenses primarily result from expanded sales and marketing activities on a world-wide basis in order to promote the entire product line, with the greatest emphasis on the horizonal diffusion furnace developed in the Netherlands and a low-cost furnace model to be manufactured in the United States. The increase in these expenses was partially offset by the \$57,000 decline in research and development costs, as most of the development of the Tempress furnace was expensed in the first quarter of last fiscal year. For the three months ended December 31, 1995, the semiconductor equipment segment had an operating profit of \$4,000 as compared to an operating loss of \$154,000 for the first quarter of fiscal 1995. The Tempress operation had sufficient sales of furnaces and related parts to achieve profitability in the quarter, as compared to having significant start-up losses in the prior year period. However, two factors are limiting sales and operating profits of both the domestic operation and the one in the Netherlands. Suppliers for fabricated quartz parts have increased their lead-times on most items to six months and more, which causes delays in the shipments of ATMOSCANS and furnaces that require those parts. In addition, the Company's delay in the shipment of just one or two high-priced units can significantly depress its sales and operating profit for such period. As a result of these two factors, sales are expected to decline in the second quarter of the current fiscal year from the level of the first quarter, causing such sales to be substantially below the same period of fiscal 1995.

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MANAGEMENT'S DISCUSSION AND ANALYSIS - continued

Income From Continuing Operations.

Income (loss) from continuing operations before income taxes includes the operating profit of the semiconductor equipment segment, discussed above, general corporate expenses and net interest income. During the first quarter of the current fiscal year these items had the net effect of reducing income by 33,000, compared to the 74,000 net reduction caused by these items in the preceding year. This 71,000 improvement is due to a slight reduction in general corporate expenses, but more importantly due to the 52,000 increase in net interest income resulting from the investment of the proceeds from the secondary offering that was effective December 15, 1994.

The income from continuing operations is approximately \$1,000 for the first quarter of fiscal 1996, an improvement of \$151,000 from the loss for the comparable period of last fiscal year, after taking into consideration the income tax benefit of \$78,000 in fiscal 1995. Because of the insignificant amount of income in the fiscal 1996 period, no provision was made for income taxes.

Discontinued Technical Contract Personnel Segment.

Net revenues of this segment were \$1,235,000 for the quarter ended December 31, 1995, compared to \$1,364,000 for the first quarter of fiscal 1995. The 9% decrease in revenues is primarily due to one customer having less demand for the Company's services than it had it the preceding year.

The gross margins for this segment were \$16,000 lower for the 1996 quarter, as a result of the decreased revenue. The average gross margin percentage for this segment was 13% for both the first quarter of fiscal 1996 and 1995.

Selling and general expenses of this segment were \$15,000 lower in the most recently completed quarter as compared to the same time last year, principally due to cost control measures implemented approximately one year ago.

As a result of the above nearly offsetting factors, the operating profit of this segment was approximately the same, or \$52,000, for the first quarter of both fiscal 1995 and 1996. Income from discontinued operations declined slightly in the fiscal 1996 period to \$22,000, as compared to \$29,000, due to a higher provision for income taxes.

Effective December 31, 1995, the Company exchanged all of its ownership in the technical contract personnel business represented by the stock of Echelon Service Company for 98,017 shares of the Company's outstanding Common Stock previously owned by Eugene R. Hartman, an officer and director of the Company. The transaction was preceded by a dividend from Echelon to the Company in order to equalize the values. The transaction was structured to be a tax-

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MANAGEMENT'S DISCUSSION AND ANALYSIS - continued

free reorganization and, as such, no provision was made for income taxes. As a result of the transaction, the Company recognized a gain of \$274,000.

The three months ended December 31, 1995, resulted in net income of \$296,000 compared to the net loss of 121,000 in the first quarter of fiscal 1995. The most significant factors contributing to the improvement was the \$274,000 gain on the disposition of Echelon and the \$151,000 improvement in earnings from continuing operations resulting from the 50% increase in sales of semiconductor equipment products.

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PART II

Item 1. Legal Proceedings.

None.

- Item 4. Submission of Matters to a Vote of Security Holders None.
- Item 6. Exhibits and Reports on Form 8-K.
 - (a) Exhibits All of the exhibits required by Item 601 of Regulation S-K are hereby incorporated by reference to the Company's Annual Report on Form 10-K dated January 16, 1996.
 - (b) Reports on Form 8-K On February 9, 1996, the Company filed a Form 8-K to report the disposition of the formerly wholly-owned Echelon Service Company.

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AMTECH SYSTEMS INC.

by /s/ Robert T. Hass Robert T. Hass, Vice-President and Chief Financial Officer DATED: February 14, 1996

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE BALANCE SHEETS AS OF DECEMBER 31, 1995 AND SEPTEMBER 30, 1995, AND THE STATEMENTS OF OPERATION AND THE STATEMENTS OF CASH FLOW FOR THE THREE MONTHS ENDED DECEMBER 31, 1995 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH QUARTERLY REPORT ON FORM 10-Q FOR THE QUARTER ENDED